

State Association Executive Directors Advocacy Training

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Districts

On Deck Today

- Civics 101 Refresher
- Effective Hill and In-District Meetings
- NACD's Policy Setting Process
- NACD Policy Priorities Overview
- Q&A



Civics 101 Refresher



Source: Andrew Bossi



Branches of Government



Legislative

- Makes the laws
- Creates the budget and funds the government



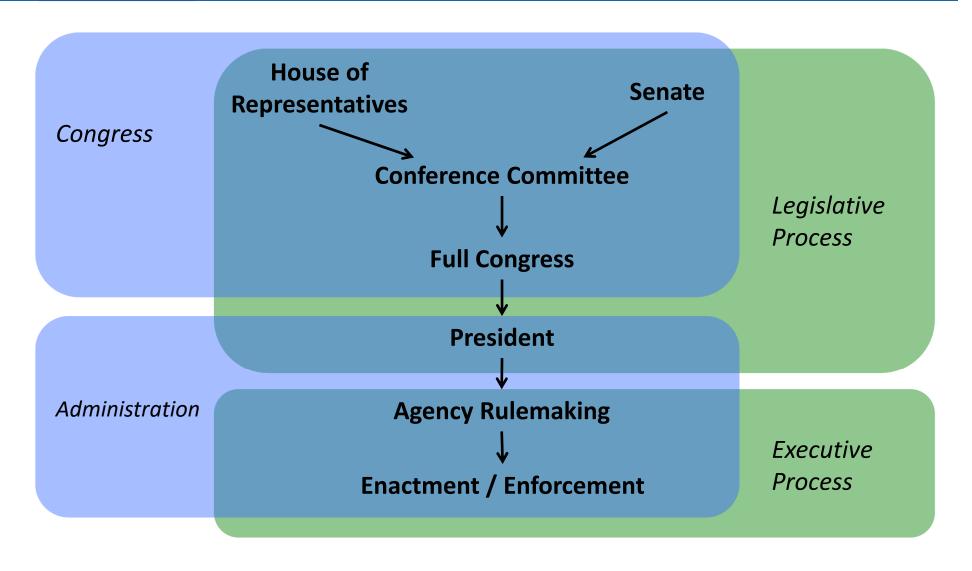
Executive

- Carries out the laws
- Writes regulations

Also the Judicial Branch!



Policy Making Process





Appropriations

- The annual budgeting and funding cycle
 - The Budget How much money Congress can spend each year
 - Appropriations How Congress decides what to spend money on
- Right now, we are under a Continuing Resolution, or short-term extension of prior year funding



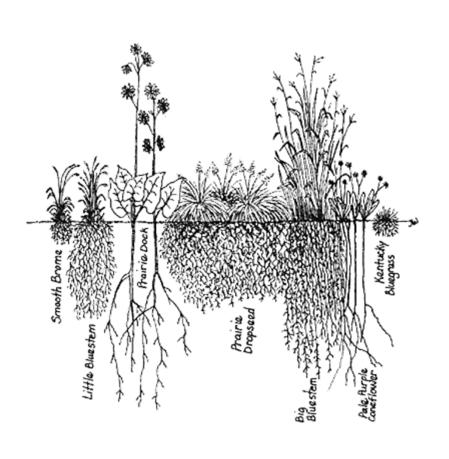


Effective Hill and In-District Meetings





Grassroots and Grass Tops



 Grassroots Advocacy is about mobilization

 Grass Tops Advocacy is about relationships



Preparing for Meetings

- Know the Issues
- Plan Out Your Message
 - What local examples drive home your message?
- Make a Game Plan
 - Who will lead the meeting?
 - Who is in charge of what?
 - What materials do you need?



Conducting Meetings

- Arrive on Time
 - Five minutes early is ideal
- Stay Focused
- Have a Relevant Ask Ready
- Be Respectful
 - Whether you like the politician or not mattered during the election, not now
 - They want you the voter to like them
- Don't Lie



Engagement Opportunities



- Meetings and Tours
- Invites to EVERYTHING
- Awards
- NACD Fly-In



Key Elements

Effective advocacy is:

- Making your voice heard
- Telling your story
- Building relationships with decision makers and their staff





NACD Policy Setting Process



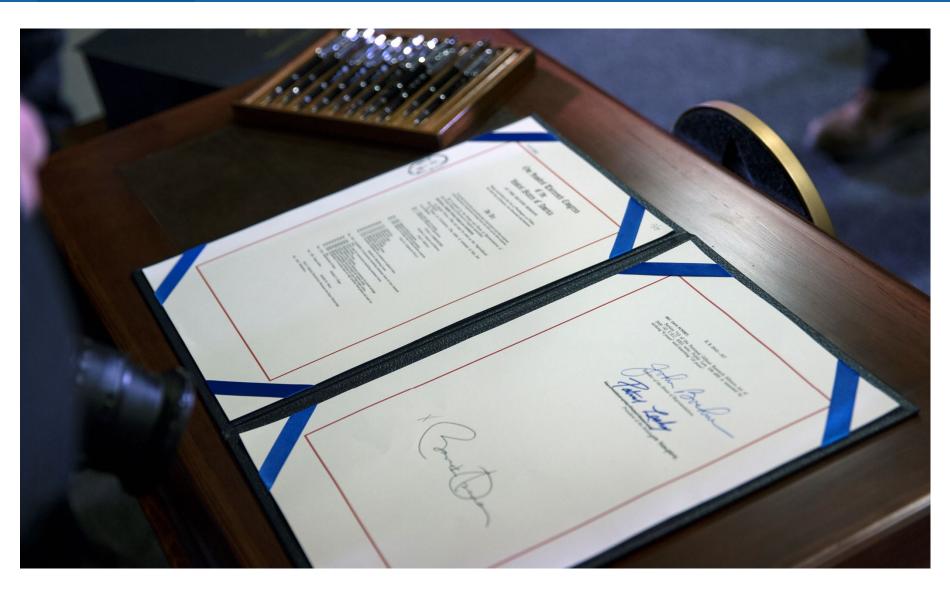


Overview

- NACD's advocacy is guided by our Policy Book
- Policy resolutions are considered at our Annual Meeting by the Board of Directors
- Resolutions are general submitted by a state for consideration
- After passage, NACD's Committees work to implement the policy as needed
- Annual priorities approved each winter



NACD Policy Priorities





Appropriations

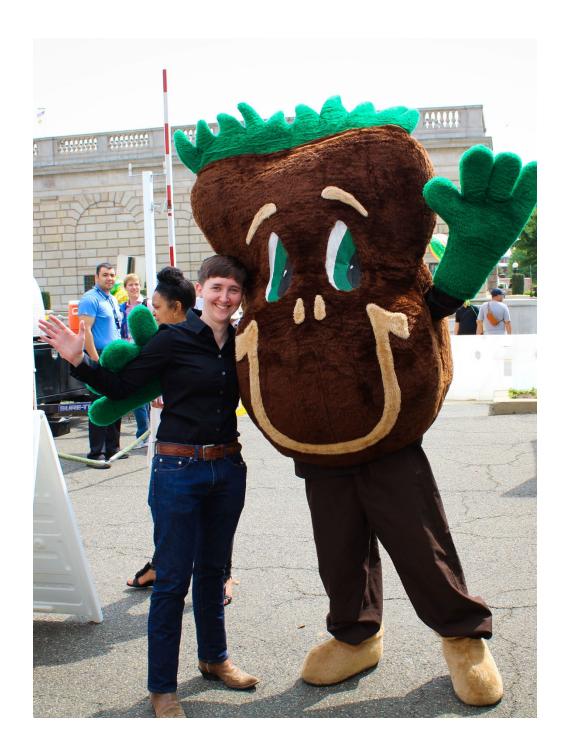
Program	FY 2019 Final	FY2020 Final	FY2021 Request
Conservation Operations	\$819.5 million	\$829.6 million	\$840 million
Watershed Operations	\$150 million	\$175 million	\$200 million
Watershed Rehabilitation	\$10 million	\$10 million	\$75 million
State and Private Forestry	\$335.5 million	\$34 million	\$347 million
319 Nonpoint Source	\$170.9 million	\$172.3 million	\$173.7 million

And No Cuts to Farm Bill Conservation Program Funding



Other Issues

- Farm Bill Implementation
- NRCS Staffing and Technical Assistance
- Endangered Species Act Modernization
- Clean Water Act Implementation
- Invasive Species Management





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